



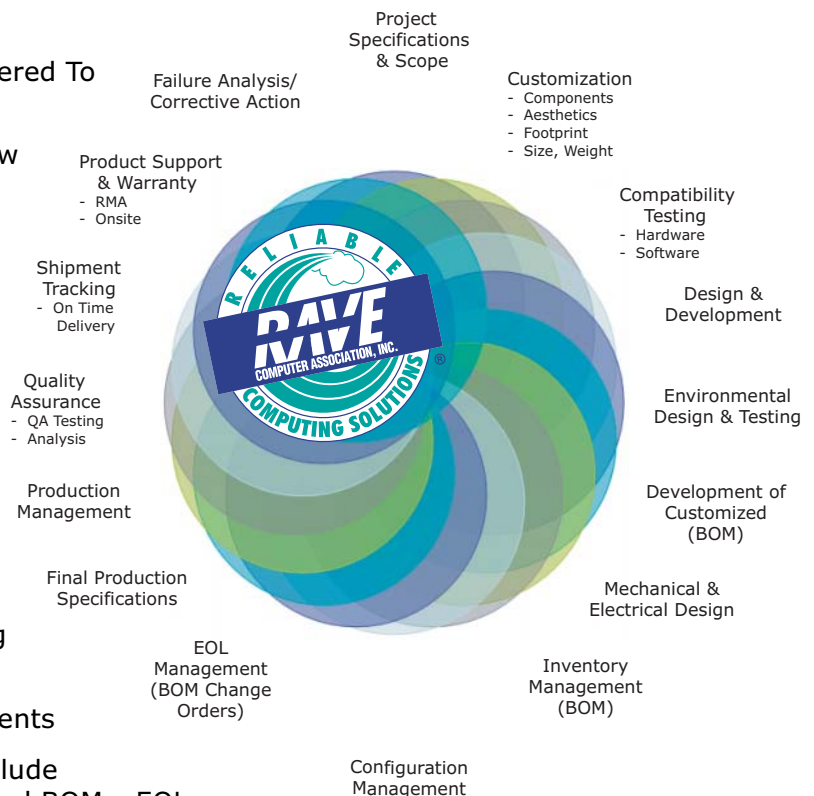
VALUE PROPOSITION TO MILITARY AND PRIME CONTRACTORS

Since 1988, Rave Computer Association, Inc. has designed and manufactured rugged COTS rack-mount computer systems that meet stringent requirements for US military projects. Rave Computer produces high quality, standard systems to meet MIL-SPEC requirements, and to reflect flexibility and customization in design.



Our Value Proposition reflects a commitment to becoming a valued member of the project team, and to engineering solutions that meet custom specifications.

- Stability In Business For Over 15 Years
- Classified As A Small-Business Concern And ISO 9001:2000 Certified
- Consistent Quality That Results In Superior Customer Satisfaction
- Comprehensive GSA Schedule
- Original COTS-Based Systems Engineered To Meet Military Specifications
- Complete, Reliable, Cost Effective, Low Maintenance Turn-Key Solutions, Ready-To-Deploy
- Expertise In Customization To Specific Requirements
- Multi-Vendor Product Testing To Ensure Quality And System Compatibility
- Extensive "Past Performance" Data
- Responsive And Knowledgeable Engineering Team
- Ruggedized Equipment; Hardened Enclosures, Specialized Manufacturing Techniques
- Military Systems For 400Hz Environments
- Proactive Project Management, To Include Configuration Management, Customized BOMs, EOL Management And Project Data Requirements
- Core Competency Focus - Increased Operating Performance
- On-Site Mechanical And Electrical Engineering Design
- Flexible Reporting (Quality Statistics, Inventory/Shipment Tracking, Production & Shipment Status)



Rave continues to successfully design and deliver solutions that meet the following specifications: Size and footprint requirements, weight limits, ruggedization, volumetric air flow, EMI and environmental standards, filtering, redundancy, hot swap, various safety standards, cable harness requirements for copper to optical conversions, locking connectors, extensive hardware integration, customized enclosures, etc. We have extensive experience teaming with project engineers to ensure efficient, thorough project management from beginning stages through obsolescence management. Our competency requires a focus on understanding requirements, and delivering an engineered solution that meets, or exceeds, specifications.

Our success comes from leveraging the following value-added services:

- Custom Technical and Environmental Specifications
- Inventory Management
- Logistics Management
- Total System Engineering Development and Manufacturing
- Total-System Ruggedization
- Environmental Testing
- Customized Warranty and Support Services
- Field Replaceable Unit (FRU) Services

PAST PERFORMANCE

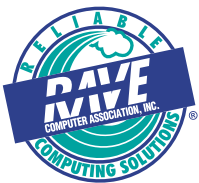
Rave's experiences include the deployment of systems, solutions, and services within the following programs, projects, and military engagements:

- U.S. Air Force RC-135 Reconnaissance Aircraft
"Big Safari" Project
L3 Communications
- U.S. Navy EP-3E
Surveillance Aircraft
Raytheon
- U.S. Navy Technology Insertion
LA and VA Class Submarines
Lockheed-Martin & Progeny



- ✓ *NE&SS Surface Systems*
- ✓ *Guided Missile Cruisers*
- ✓ *Guided Missile Destroyers*
- ✓ *Nuclear Aircraft Carriers*
- ✓ *Ground Vehicles*

- ✓ *Military Aircraft*
- ✓ *Flight and Tank Simulators*
- ✓ *Underwater C4I "System of Systems Solutions"*



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